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Alcor News Bulletin-----
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Contributors to this issue: Tanya Jones [TJ], Joe Waynick [JW], and Mike Perry [MP].

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First Words

The beginning of 2004 finds us at Alcor busily preparing for a new administration with a budgetary review and some new policies. Tanya Jones as usual has most of the say-so in this issue, with an added message from our new CEO, Joe Waynick. [MP]

New CEO and President

At the December 13, 2003 meeting, Alcor's Board of Directors selected Joseph Waynick as Alcor's new CEO, President and member of the Board. Mr. Waynick took office January 1, 2004, succeeding Dr. Jerry Lemler, who continues as Alcor's Medical Director and chief spokesperson.

Joe Waynick began his career in 1980 as a computer programmer in the U.S. Marine Corps. He then relocated to San Diego, California and joined California First Bank as a senior systems programmer. By 1993 he was Vice President in charge of Technical Support. In 1997 he again relocated, this time to Phoenix, Arizona as Vice President and Technology Leader of Technical Support with American Express and later transferred to Vice President and Technology Leader of Computer Operations. He retired from the information technology industry in April 2001 to pursue private business interests. He completed his sign-up and became an Alcor member in September 2001. In 2002 he acquired Custom Impressions, LLC, a printing and graphics design company.

We're all impressed with the management skills Joe has displayed since arriving on the scene, and are looking forward to working closely with him to improve the long-term protection and preservation of our patients and the quality of Alcor's research and cryopreservation capability that sound management practices will afford. Welcome, Joe!
[TJ, MP]

A Message from Joe Waynick

It is a great privilege and honor to have been selected by the Board of Directors as the new CEO/President of Alcor. I am looking forward to continuing Alcor's progress by improving our ability to provide the best suspension capability current science can offer as well improving the long-term care of our patients.

Alcor and the cryonics industry itself are facing increasing challenges from society all the way from government regulation and public acceptance, to legal opposition to our pursuit of longevity and ultimately reanimation. I am confident that our organization will overcome any social and technological obstacles we encounter.

The coming year looms before us with the prospect of great opportunity as well as great challenges. In the opportunity category, I am excited about some of the innovative fundraising options we plan to introduce this year. They represent new sources of revenue that will help reinforce Alcor's financial foundation while at the same time allow members to support the organization in a unique fashion without adding yet another financial burden.

In the obstacles category, Alcor continues to battle those who would try to divert us from our mission. Add to that our efforts to upgrade the facility with a new and improved Patient Care Bay, new Operating Room, the retrofit of the new Ambulance, and many other enhancement projects on the drawing board, and you can see that we really have our work cut out for us.

Rest assured, that the team here at Alcor Central is more determined than ever to make the organization bigger, better and stronger in the new year. Your continued support and encouragement is always greatly appreciated. [JW]

Intermediate Temperature Storage Project Progressing

Work on the intermediate temperature storage for neuro patients has moved into a new phase. After extensive testing Todd Huffman is convinced Brian Wowk's design is sufficiently robust and resistant to failure. Some changes are being made to the design, and Brian is currently constructing a version with those changes.

Besides the unit designed by Brian Wowk there are various support mechanisms needed. The Bigfoot dewars will need to be retrofitted to accommodate the new containers, and safety

measures will have to be put in place to ensure uninterrupted operation. There is also a control infrastructure needed to manage multiple, independent storage units. Currently, these components are being designed and will be built as soon as funds allow. [TJ]

Administrative Report

Alcor ended the year with 661 cryopreservation members, having started the year with 611. This represents an 8.2% growth in membership during a time of some turmoil in the cryonics community. While respectable considering the lack of coordinated marketing, we still hope to improve the growth rate to 10% or more for 2004.

For the past few weeks, the executive team has been developing the 2004 budget. Admittedly, we're a little behind on the scheduling, but we hope to have this task complete by the end of the month. It has been a while since Alcor has operated strictly to a budget, and we're looking forward to making cryonics less of a sinkhole for funding. For now, all projects are on temporary hold as we determine the minimum requirements for maintaining our current level of service. We'll be prioritizing and re-introducing specific projects and upgrades as the funding becomes available.

Budgetary considerations were also important in the dismissal of Katherine Waters from the Alcor staff last week. Katherine was hired by Alcor in 2002 to assist in accounting duties; and she has performed those duties well, taking much of the load from Joe Hovey. Joe had hoped to move to a half-time schedule later this quarter, but this plan is now on hold with the abolishing of Katherine's position as our accounting department is reorganized. We thank Katherine for her hard work over the past couple of years, and wish her the best in her future endeavors. [TJ]

Alcor Central Meeting

Alcor's first meeting of the year will be held on Saturday, January 10, at 11am MST (10am PST, noon CST, 1pm EST). Alcor meetings are now held in the new conference room at the facility's location in Scottsdale. [MP]

End of Alcor News bulletin #20 dated January 7th, 2004.
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